

## DISCLOSURES UNDER THE NEW CAPITAL ADEQUACY FRAMEWORK (BASEL II GUIDELINES) FOR THE YEAR ENDED 31 MARCH 2008

### I. SCOPE OF APPLICATION

RBS India is operating in India as Indian Branches of The Royal Bank of Scotland N.V, Netherlands. The Bank does not have overseas operations and is considered to operate only in domestic segment. The Royal Bank of Scotland N.V, is incorporated in the Netherlands and is regulated by the Dutch central bank, De Nederlandse Bank (DNB).

As of October 2007, The Royal Bank of Scotland N.V, is a wholly owned subsidiary of RFS Holdings, a holding company jointly owned by The Royal Bank of Scotland, Fortis, and Banco Santander. Subsequent to completion of the de-merger of RBS, legal ownership of RBS Indian branches will transfer to The Royal Bank of Scotland N.V, with the exception of the International Diamond & Jewellery Group business, which will transfer to Fortis.

### II. CAPITAL STRUCTURE

The following amounts are borrowed from Head Office during the year ended 31 March 2008:

Type of borrowing	Amount raised during the year (in INR crores)	Eligibility
IPDI (Innovative Perpetual Debt Instrument)	115.68	Tier I
Subordinated Debt	389.65	Tier II
Hybrid capital	705.99	Upper Tier II

#### Capital Funds

(Rs. in crores)

		Amount
<b>A</b>	<b>Tier I Capital</b>	<b>2,520.38</b>
	Of which	
	- Paid-up Share Capital	169.02
	- Reserves and surplus	2,191.34
	- Innovative Perpetual Debt Instrument (IPDI)	315.08
	- Amount deducted from Tier 1 capital	
	- Deferred Tax Assets	(153.98)
	- Intangible assets	(1.08)
<b>B</b>	<b>Tier 2 Capital (net of deductions) (B.1+B.2+B.3-B.4)</b>	<b>1,975.81</b>
	Of which	
B.1	Debt Capital Instruments eligible for inclusion as Upper Tier 2 Capital (Hybrid Capital)	
	- Total amount outstanding	705.99
	- Of which amount raised during the current year	705.99
	- Amount eligible as capital funds	705.99

B.2	Subordinated debt eligible for inclusion in Tier 2 capital	
	- Total amount outstanding	1,676.09
	- Of which amount raised during the current year	389.65
	- Amount eligible as capital funds	1,090.27
B.3	Other Tier 2 Capital - Provision for Standard Assets	179.55
B.4	Deductions from Tier 2 Capital	-
<b>C</b>	<b>Total Eligible Capital</b>	<b>4,496.19</b>

### III. CAPITAL ADEQUACY

An assessment of the capital requirement of the Bank is carried out through a comprehensive projection of future businesses that takes cognizance of the strategic intent of the Bank, profitability of particular businesses and opportunities for growth. The proper mapping of credit, operational and market risks to this projected business growth enables assignment of capital that not only adequately covers the minimum regulatory capital requirement but also provides headroom for growth. The calibration of risk to business is enabled by a strong risk culture in the Bank aided by effective, technology based risk management systems.

A summary of the Bank's capital requirement for credit, market and operational risk and the capital adequacy ratio as on 31st March 2008 is presented below.

(Rs. in crores)

		<b>Amount</b>
A	Capital requirements for Credit Risk	
	- Portfolios subject to standardized approach	2,617.88
	- Securitization exposures	-
B	Capital requirements for Market Risk	299.25
	- Standardized duration approach	
	- Interest rate risk	263.25
	- Foreign exchange risk	36.00
	- Equity risk	-
C	Capital requirements for Operational risk	
	- Basic indicator approach	215.58
D	Capital Adequacy Ratio of the Bank (%)	12.92%
E	Tier 1 CRAR (%)	7.24%

## **RISK MANAGEMENT: OBJECTIVES AND ORGANIZATION STRUCTURE**

The Bank undertakes a wide variety of businesses and hence is required to be able to identify, measure, control, monitor and manage as well as report risks in a clear manner. The important aspects of the Bank's risk management are a robust risk approval mechanism, well defined processes and guidelines and a elaborate internal control mechanism. The risk approval mechanism covers all the key areas of risk such as credit, market and operational risk and is involved in quantification of these risks wherever possible for effective and continuous monitoring.

### **Objectives and Policies**

The Bank's risk management processes are guided by well-defined global as well as local policies appropriate for various risk categories. There is an independent risk team that oversees this function and oversight is by the regional as well as the global risk offices and also by periodic independent risk reviews / internal audit or reviews.

The risk appetite for the Bank in India is determined by the global risk committees based on inputs from the country management.

Besides the risk management and compliance departments of the Bank in India, there are several committees such as Asset-Liability Committee (ALCO), Operational Risk Management Committee, etc. that are involved in managing the concerned risks within the bank's guidelines as well as regulatory requirements.

The Bank has global policies for Stress Testing to measure impact of adverse stress scenarios on the adequacy of capital.

### **Structure and Organization**

The Risk Management function reports to the Country Executive in India and has functional reporting to the Regional Head of Risk who is based in Hong Kong. Risk has three distinct teams - Credit Risk, Market Risk and Operational Risk and each of these teams are headed by experienced risk professionals. For credit risk, there is a Risk Management Committee which meets regularly to consider credit proposals for approval.

## **IV. CREDIT RISK**

### **Credit Risk Management Policy**

Credit risk considers the ability of a borrower or counter-party to honor commitments under an agreement as any such failure has an adverse impact on the banks' financial performance. The Bank is exposed to credit risk through its various lending activities such as funded facilities, non-funded facilities as well as hedging facilities.

The Bank's credit risk management process is quite independent of the business so as to protect integrity of the risk assessment process and decision making. The global as well as local policies guide the credit risk team to make informed decisions.

Credit risk in respect of exposures on corporate as well as micro, small and medium enterprises (MSME) is measured and managed at both individual counterparty level as well as at a portfolio level. Some of the products extended by the bank are managed at the portfolio level, as the products are scorecard driven. Credit rating tools are an integral part of risk-assessment of the corporate borrowers and different rating models are used for each segment that has distinct risk characteristics such as Large corporates, Small and Medium Corporates, financial companies, project finance etc.

The Bank's retail asset portfolio is managed to ensure stable risk adjusted earnings stream by maintaining customer defaults within acceptable levels. The Bank periodically carries out a comprehensive portfolio level analysis of retail asset portfolio with a risk-return perspective. Risk measurement for the retail exposures is done on basis of comprehensive credit assessment parameters.

The credit rating tools use a combination of quantitative inputs and qualitative inputs to arrive at a 'point-in-time' view of the rating of counterparty. Each internal rating grade corresponds to a distinct probability of default. Model validation is carried out periodically at a global level by objectively assessing the accuracy and stability of ratings.

All credit exposures, once approved, are monitored and reviewed periodically against the approved limits. Borrowers with lower credit rating are subject to more frequent reviews.

Risk Review involves independent review of credit risk assessment, compliance with internal policies of the Bank and with the regulatory framework, compliance of sanction terms and conditions and effectiveness of loan administration.

Customers with emerging credit problems are identified early and classified accordingly. Remedial action is initiated promptly to minimize the potential loss to the Bank.

The Bank controls and limits concentration risk by means of appropriate structural limits and borrower limits based on creditworthiness. The exposures to individual clients or group are based on the internal rating of the borrower as well as group-wise borrowing limits and capped by the regulatory ceiling.

Industry analysis plays an important part in assessing the concentration risk within the loan portfolio. Particular attention is given to industry sectors where the Bank believes there is a high degree of risk or potential for volatility in the future. The Bank has fixed internal limits for aggregate commitments to different sectors so that the exposures are evenly spread over various sectors.

## Definitions of Non-Performing Assets

Advances are classified into performing and non-performing advances (NPAs) as per RBI guidelines. NPAs are further classified into sub-standard, doubtful and loss assets based on the criteria stipulated by RBI. An asset, including a leased asset, becomes non-performing when it ceases to generate income for the Bank.

An NPA is a loan or an advance where:

1. Interest and/or installment of principal remains overdue for a period of more than 90 days in respect of a term loan;
2. The account remains "out-of-order" in respect of an Overdraft or Cash Credit (OD/CC);
3. The bill remains overdue for a period of more than 90 days in case of bills purchased and discounted;
4. A loan granted for short duration crops will be treated as an NPA if the installments of principal or interest thereon remain overdue for two crop seasons; and
5. A loan granted for long duration crops will be treated as an NPA if the installments of principal or interest thereon remain overdue for one crop season.

The Bank classifies an account as an NPA only if the interest imposed during any quarter is not fully repaid within 90 days from the end of the relevant quarter.

## CREDIT RISK EXPOSURES

### Total Gross Credit Risk Exposure Including Geographic Distribution of Exposure

(Rs. in crores)

	Domestic	Overseas #	Total
Fund Based	20,731.41	Nil	20,731.41
Non Fund Based *	8,290.38	Nil	8,290.38
<b>Total</b>	<b>29,021.79</b>	<b>Nil</b>	<b>29,021.79</b>

# Being a foreign bank operating in India, overseas exposure is Nil.

### Distribution of advances by industry sector

(Rs. in crores)

S.No.	Industry Classification	Amount
1.	Mining	93.29
2.	Iron and Steel	233.85
3.	Other Metal and Metal Products	123.16
4.	All Engineering	504.95
5.	Electricity	132.27
6.	Cotton Textiles	333.71

7.	Food Processing	455.39
8.	Paper and Paper Products	1.88
9.	Rubber and Rubber Products	148.61
10.	Chemicals, Dyes, Paints etc	904.88
11.	Leather and Leather Products	37.50
12.	Gems and Jewellery	2,750.96
13.	Construction	366.60
14.	Petroleum	313.21
15.	Automobiles including trucks	963.77
16.	Computer Software	720.72
17.	Infrastructure	1,158.75
18.	NBFCs & Trading	817.52
19.	Other Industries	3,498.74
20.	Residual exposures to balance the total Exposure	6,821.65
	<b>Total</b>	<b>20,381.41</b>

#### Residual Contractual Maturity breakdown of Assets ('000s)

	Loans and Advances	Investments
1-14 Days	30,002,478	-
15-28 Days	4,113,199	-
29 Days and upto 3 Months	12,822,715	74,993,852
Over 3 Months upto 6 Months	10,367,850	2,392,731
Over 6 Months upto 1 Year	11,713,117	150,000
Over 1 Year upto 3 Years	116,468,055	22,135,476
Over 3 Years upto 5 Years	7,239,291	11,385,566
Over 5 Years	11,087,380	6,881,340
<b>Total</b>	<b>203,814,085</b>	<b>117,938,965</b>

#### Movement of NPAs and Provision for NPAs

(Rs. in crores)

		Amount
<b>A</b>	Amount of NPAs (Gross)	294.09
<b>B</b>	Net NPAs	173.88
<b>C</b>	NPA Ratios	
	- Gross NPAs to gross advances (%)	1.43
	- Net NPAs to net advances (%)	0.85
<b>D</b>	Movement of NPAs (Gross)	
	- Opening balance as on 1.4.2007	100.87

	- Additions	591.58
	- Reductions	(398.36)
	- Closing balance as on 31.3.2008	294.09
<b>E</b>	Movement of Provision for NPAs	
	- Opening balance as on 1.4.2007	79.59
	- Provision made in 2007-08	63.48
	- Write – offs / Write – back of excess provision	(22.86)
	- Closing balance as on 31.3.2008	120.21

#### **Non-Performing Investments (NPIs) and Provision for depreciation on NPIs - NIL**

#### **V. Credit Risk: Use of Rating Agency under the Standardized Approach**

The bank uses short-term and long-term instrument/bank facilities' ratings from CARE, CRISIL, ICRA and Fitch to assign Risk weights in terms of RBI guidelines. In respect of claims on non-resident corporates and foreign banks, ratings assigned by international rating agencies i.e. Standard & Poor's, Moody's and Fitch are used. The bank uses credit ratings that are publicly available for assigning risk weights.

The Bank assigns Long term credit ratings accorded by the chosen credit rating agencies for assets which have a contractual maturity of more than one year. However, in accordance with the guidelines of RBI the bank classifies all cash credit exposures as long term exposures and accordingly the long term ratings accorded by the chosen credit rating agencies are assigned.

The bank uses issuer and issue ratings for both fund as well as non fund based exposures.

In case the Bank does not have exposure in a rated issue, the Bank would use the issue rating for its comparable unrated exposures to the same borrower, provided that the Bank's exposures are pari-passu or senior and of similar or lesser maturity as compared to the rated issue. If either the issuer or single issue has been assigned a rating which maps into a risk weight equal to or higher than that which applies to unrated claims, a claim on the same counterparty, which is unrated by any chosen credit rating agency, will be assigned the same risk weight as is applicable to the rated exposure, if this claim ranks pari passu or junior to the rated exposure in all respects.

**Details of Gross Credit Risk Exposure (Fund based and Non-fund based) based on Risk- Weight:**

(Rs. in crores)

	<b>Amount</b>
Below 100% risk weight	<b>1,228.35</b>
100% risk weight	<b>26,660.47</b>
More than 100% risk weight	<b>1,132.97</b>
Deductions	
- Investments in subsidiaries	

## **VI. CREDIT RISK MITIGATION**

The Bank uses various collaterals both financial as well as non-financial, guarantees and credit insurance as credit risk mitigants. The main financial collaterals include bank deposits, NSC/KVP/LIP, while main non-financial collaterals include land and building, plant and machinery, residential and commercial mortgages. The guarantees include guarantees given by corporate, bank and personal guarantees. This also includes loan and advances guaranteed by Export Credit & Guarantee Corporation Limited (ECGC).

The Bank reduces its credit exposure to counterparty with the value of eligible financial collateral to take account of the risk mitigating effect of the collateral. To account for the volatility in the value of collateral, haircut is applied based on the type, issuer, maturity, rating and remargining/revaluation frequency of the collateral.

## **VII. SECURITIZATION**

The primary objectives for undertaking securitization activity by the Bank are enhancing liquidity, optimization of usage of capital and churning of the assets as part of risk management strategy.

The securitization of assets generally being undertaken by the Bank is on the basis of "True Sale", which provides 100% protection to the Bank from default.

The Bank enters into purchase/sale of corporate through direct assignment/SPV.

Gain on securitization is recognized over the period of the underlying securities issued by the SPV. Loss on securitization is immediately debited to profit and loss account. In respect of credit enhancements provided or recourse obligations (projected delinquencies, future servicing etc.) accepted by the Bank, appropriate provision/disclosure is made at the time of sale in accordance with AS 29 'Provisions, contingent liabilities and contingent assets'.

As on 31st March 2008, the Bank has no retained exposure on securitization transactions originated by it. All transfers of assets under securitization were effected on true sale basis. In the financial year ended 31st March 2008, the Bank has securitized Rs.1,025 crores as an originator.

**Comparative position of two years of the portfolio securitized by the Bank is given below**

(Rs. in crores)			
S.No.	Type of Securitization	31 March 2008	31 March 2007
1.	Total number of loan assets securitized		
	- Corporate Loans	6	6
2.	Total book value of loan assets securitized		
	- Corporate Loans	1,025.00	779.30
3.	Sale consideration received for securitized assets	1,031.23	780.91
4.	Gain / loss on sale on account of securitization	5.84	1.34
5.	Form and quantum (outstanding value) of service Provided		
	- Credit enhancement	Nil	Nil
	- Outstanding servicing liability	Nil	Nil
	- Liquidity support	Nil	Nil

## VIII. MARKET RISK IN TRADING BOOK

Market risk is the risk to the Bank's earnings and capital due to changes in the market level of interest rates or prices of securities and foreign exchange, as well as the volatilities of those changes. The Bank is exposed to market risk through its trading activities, which are carried out both for customers and on a proprietary basis. The Bank adopts a comprehensive approach to market risk management for its trading, investment and asset/liability portfolios. The Bank uses various risk metrics, both statistical and non-statistical, including:

- Non-statistical measures like position, gaps and sensitivities (duration, PVBP, option greeks)
- Value at risk (VaR)

The Bank has set in place Value at Risk (VaR) limits, which are based on the Historical Simulation Method to control and monitor market risk. The Bank has also in place PV01

limits (impact of 1 basis point shift in the yield curve) and basis limits to control the exposures. Daily reports are made available through the risk management systems for monitoring these exposures. In addition to these limits, stress and scenario analysis are undertaken to evaluate shock impacts.

### Capital Requirement for Market Risk

(Rs. in crores)

	Amount of Capital Required
- Interest rate risk	263.25
- Foreign exchange risk (including gold)	36.00
- Equity position risk	-

## IX. OPERATIONAL RISK

### Structure and Organization

The bank has an Operational Risk Management (ORM) Committee which is responsible for oversight of operational risk and implementation of new products. Under oversight / direction and delegation from the ORM Committee an independent ORM function exists in the bank to execute ORM programs and monitor and analyze Operational Risks on an ongoing basis. All products of the bank have well defined manuals detailing the process to be followed. Specific Process risks are addressed at two stages:

1. When a new process / product or IT system or a significantly changed process / product or IT system is to be implemented it is put through an ORAP assessment where the process level Operational Risks are addressed
2. At a more macro level each department / unit is expected to conduct a Risk Self-Assessment (RSA) exercise per a two – four year cycle where established processes are scrutinized for possible process risks / gaps which are addressed through suitable mitigants.

The bank has a well defined IT Security Policy in place which ensures that all critical systems are validated and tested before put to use.

This is further supported by proactive business continuity and disaster recovery planning.

Moreover, technology related risks in new / changed processes / products / systems are assessed and addressed as part of the ORAP process on an ongoing basis.

### Approach for Operational Risk Capital Assessment

As per the RBI guidelines, the Bank has followed the Basic Indicator Approach for the year ending 31st March 2008.

## X. INTEREST RATE RISK IN THE BANKING BOOK

Calculation of interest rate risk in the banking book (IRRBB) is based on a present value perspective with cash flows discounted at zero coupon yields published by National Stock Exchange (NSE) for domestic balance sheet. Basis risk is presently ignored; it will be incorporated in future analyses. Cash flows would be assumed to occur at the middle of the regulatory buckets for the interest rate sensitive gap statements.

The Earnings at Risk (EaR) measures the sensitivity of net interest income to parallel movement in interest rates on the entire balance sheet, is reported in each Asset Liability Committee meeting. Earnings perspective is currently computed for consumer and is proposed to be computed for the entire balance sheet shortly. An upward interest rate shock of 50bps would result in a decrease in earnings by 0.45 % and a downward interest rate shock of 50bps would result in an increase in earnings by .38 %.

Details of increase (decline) in economic value for upward and downward rate shocks for domestic balance sheet are given below:

### Economic Value Perspective

(Rs. in crores)

Country	Interest Rate Shock	
	0.50%	(-) 0.50%
Total	(12.33)	12.33